



National E Solutions

Customer:	West Goshen Township	Casey Lalonde, Township Manager
Parking Lot Spots:	2 in parking lot of West Goshen Community Park	clalonde@westgoshen.org
Location:	West Goshen Community Park	610-696-5266
	1023 Fernhill Road, West Chester, PA 19380	
Electrical Panel:	NEW	
Date:	7/2/2020	
Prepared by:	National Energy Solutions, Inc.	Diane Rice
	245 Lower Morrisville Road, Fallsington, PA 19054	215-295-0800 x105

Stations

Product Name	Product Description	Qty	Unit Price	Total Price
CT4021-GW1	Dual Output Gateway Option - bollard unit - 208/240V @30A with Cord Management.	1	\$ 5,768.00	\$ 5,768.00

Stations Accessories

Product Name	Product Description	Qty	Unit Price	Total Price
CT4001-CCM	Bollard Concrete Mounting Kit. Bolts: 5/8 - 11 x 9, F1554 Grade 55 hot-dipped galvanized threaded bolts - 3 ea. Nuts: 5/8 - Heavy Galvanized Hex Nuts (DH Rated) - 12 ea. Washers: Galvanized Washers (ASTM F436) - 9 ea. Plastic Template - 1 ea	1	\$ 95.00	\$ 95.00

Cloud Service Prepaid Plans

Product Name	Product Description	Qty	Unit Price	Total Price
CPCLD-COMMERCIAL-3	3 yr Prepaid Commercial Cloud Plan. Includes Secure Network Connection, On-going Station Software updates, Station Inventory, 24x7 Driver Support, Host Support, Session Data and Analytics, Fleet Vehicle Management and Integration, Fleet Access Control, Valet Dashboard, Power Management (Circuit, Panel, Site Sharing), Scheduled Charging, Driver Access Control, Pricing and Automatic Funds Collection, Waitlist, Videos (on supported hardware).	2	\$ 889.00	\$ 1,778.00

Services & Support

Product Name	Product Description	Qty	Unit Price	Total Price
PARTNER-SELFVALID	Customer works directly with a self-validating NESI where NESI will be performing all electrical and cellular validation station installation services. These services include on-site validation of electrical capacity, transformers, panels, breakers, wiring, cellular coverage and that the station installation meets all ChargePoint published requirements and local codes. A site is defined as a group of stations all connected to the same gateway station. Enhanced Assure Warranty will only become effective after NESI, as a validating ChargePoint Partner has confirmed completion of the site validation. Upon successful Site Validation, your standard first year warranty will be upgraded to Assure. Site Validation does not include electrical construction installation requirements, materials or installation labor.	1	\$ 1,200.00	\$ 1,200.00

CPSUPPORT-ACTIVE	Initial Station Activation & Configuration Service includes activation of cloud services and configuration of radio groups, custom groups, connections, access control, visibility control, pricing, reports and alerts. One time initial service per station.	1	\$ 349.00	\$ 349.00
CT4000-ASSURE-3	3 years of ChargePoint Assure for the CT4000. Parts and On-Site Labor to repair or replace any manufacturing defect. Includes remote monitoring of station and proactive repair dispatch. A successful Site Validation is required to activate the initial ChargePoint Assure coverage if site prep and station install are not performed by a ChargePoint National O&M Partner.	1	\$ 2,064.00	\$ 2,064.00

Electrical Construction - Make Ready Installation Services

Product Name	Product Description	Qty	Unit Price	Total Price
Labor & Electrical Material	Install (1) ChargePoint dual port bollard mount charging station in parking lot. NESI to supply and install a 100 amp weather proof main breaker panel with (2) 40 amp breakers. PECO to provide new service within 35 feet from station location. NESI to provide all materials, trenching, and concrete. Note: Pricing for estimate only. NESI to complete site visit once PECO has completed new service installation.	1	\$ 8,500.00	\$ 8,500.00
Bumpers + Installation	Black safety bumpers to protect EV Stations from collision. One per parking space for entire project.	2	\$ 225.00	\$ 450.00

Cellular coverage of -90dbm or better required for cellular connection.

Based on NESI standard labor rates (not PA prevailing wage/non-union).

Quote Acceptance

All pricing is confidential between Customer and NESI.

All prices are FOB Origin.

Customer to be invoiced at time of shipment.

All invoices are Net 30 days.

Pricing does not include permits or inspections and will be added to final invoice if required.

Additional Purchase Terms and Conditions can be found at <http://www.chargepoint.com/termsandconditions>

Purchaser confirms that the shipping and billing information provided in the Quotation is accurate for NESI's shipping and invoicing purposes.

	Quote Total:	\$ 20,204.00
	Shipping & Handling:	\$ 550.00
	Purchase Order Amount to NESI:	\$ 20,754.00
	PA DEP Rebate Opportunity Potential:	\$ (9,000.00)
	Final Net Investment:	\$ 11,754.00

Date: _____

Approved By: _____

Purchase Order #: _____